



Pittsburgh

c/o 1709 Miriam Street
Pittsburgh, PA 15218
May 1, 2012

Kordell Norton
3262 Darien Lane
Twinsburg, Ohio 44087

Dear Kordell,

You are Prime Time. When our NSA Pittsburgh chapter speaker had to attend to a family loss, it was nice to have you as a "backup." But you are anything but a replacement. The other NSA Chapters would do very well to consider you as a tool to grow their members business.

- One of our members said after your presentation, "I feel bad for those that were not here today, they really missed out on deep, rich insights on getting more speaking engagements."
- And Al Borowski, CSP, one of our most seasoned members emailed "I was taking notes like crazy and have a handful of things that I need to go back and change and start working on. Great information."
- Plus you kept giving high value after your program during lunch! One of our affiliates said to another after you gave him a great idea, "This idea is worth another \$10,000 on top of the last \$10,000 idea Kordell gave you."

Kordell, that you can make the complex simple and easy to implement and at the same time make it so entertaining and humorous is powerful.

Thanks you for your energy, talent and generous spirit! If I can ever do anything to support you, please feel free to call me at 412-242-5342. It was a real pleasure working with you!

Karen Litzinger

President - NSA Pittsburgh