

Kordell Norton 1764 Calvert Drive Cuyahoga Falls, OH 44223

Dear Kordell,

And we thought you were good in Hawaii. . . .

We were surprised that you were even better for our conference. We love how you customized your presentation at the last minute based on input from several of our executives. Before we even got out of the hall I was getting feedback from my engineers that it was a highlight of the event. You really engaged the entire company which is not an easy accomplishment given the diversity of our staff's backgrounds and interests.

I hesitate to give a reference for you because I wouldn't want my competition to discover you. Just kidding (sort of)!

Good luck.

Sincerely,

American Engineers, Inc.