



July 3, 2007

Kordell Norton
Synergy Solutions
3262 Darien Lane
Twinsburg, Ohio 44087

Dear Kordell,

I wanted to drop you a note of thanks for conducting the sales strategy and sales training workshop for my team a few months ago. Your interactive style, coupled with your humor, stories, ideas and your call to actions, were put in place right away.

The results speak for themselves. We have seen a 40% growth in contract training sales and our sales staff has been internalizing everything that you showed them. The change in how the team views the sales life cycle and how they relate to the customers has been incredible. They still mention techniques that you mentioned in the training session.

I want to thank you again for the time that you spent with me and my team.

Sincerely,

A handwritten signature in cursive script that reads "Vera Lewis-Jasper".

Vera Lewis-Jasper
Executive Director

VLJ/gmw